

Message Text

LIMITED OFFICIAL USE

PAGE 01 KARACH 00152 270622Z

13

ACTION EB-07

INFO OCT-01 NEA-09 ISO-00 FEA-01 AEC-05 AID-05 CEA-01

CIAE-00 CIEP-01 COME-00 DODE-00 FPC-01 H-01 INR-07

INT-05 L-02 NSAE-00 NSC-05 OMB-01 PM-03 RSC-01 SAM-01

OES-03 SP-02 SS-15 STR-01 TRSE-00 FRB-03 PA-01

USIA-06 PRS-01 AGR-05 /094 W
----- 046725

R 250535Z JAN 75

FM AMCONSUL KARACHI

TO SECSTATE WASHDC 8620

INFO AMEMBASSY ISLAMABAD

AMCONSUL LAHORE

LIMITED OFFICIAL USE KARACHI 0152

E.O. 11652: N/A

TAGS: ENRG, PK

SUBJECT: PRESS PUBLICITY TO ESSO NEGOTIATIONS WITH
GOP FOR SALE OF STORAGE AND MARKETING
FACILITIES IN PAKISTAN

REF: KARACHI 2474, 12/11/74

1. KARACHI "DAWN" ON JAN 20 CARRIED SMALL FRONT PAGE
ARTICLE STATING NEGOTIATIONS UNDERWAY BETWEEN GOP AND
ESSO EASTERN "FOR PURCHASE OF U.S. FIRM'S OIL INTERESTS
IN PAKISTAN", THAT NEGOTIATIONS HAD BEEN STARTED AT
INITIATIVE OF ESSO AND THAT COMPANY WAS "OPTIMISTIC ABOUT
SUCCESSFUL OUTCOME OF NEGOTIATIONS WHICH WERE, HOWEVER,
IN A PRELIMINARY STAGE". ARTICLE ADDED ESSO INTENDED
RETAIN INTEREST IN FERTILIZER SECTOR AND DID NOT PLAN
TO SELL FACTORY AT DHARKI.

2. ESSO EASTERN GENERAL MANAGER CHARLES ROSE HERE
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 KARACH 00152 270622Z

INFORMED CONGENOFF THAT CONTENTS "DAWN" ARTICLE PROBABLY

LEAKED TO PRESS BY LABOR REPS IN HIS FIRM, SINCE ESSO
EMPLOYEES HAVE FOR SEVERAL MONTHS BEEN AWARE OF PROLONGED
TALKS WITH GOP, WHICH WERE INITIATED IN EARLY 1974.
ALTHOUGH ROSE IN DECEMBER HAD PRIVATELY EXPRESSED
MILD OPTIMISM TO CONGEN CONCERNING OUTCOME OF
NEGOTIATIONS (SEE REFTEL), HE IS TAKING PUBLIC POSITION
THAT PRELIMINARY NEGOTIATIONS ARE INDEED GOING ON AS
STATED IN PRESS, BUT THAT IT IS TOO EARLY TO PROFESS ANY
OPTIMISM CONCERNING THEIR SUCCESSFUL CONCLUSION.

3. ROSE INFORMED DPO ON JAN 24 THAT HE HAS NOW OBTAINED
APPROVAL OF BOTH ESSO EASTERN AND EXXON FOR PACKAGE
DEAL INVOLVING SALE ESSO MARKETING AND STORAGE FACILITIES
AND SIMULTANEOUS DEVELOPMENT OF MARI GAS FIELD (AT COST
OF SLIGHTLY OVER \$12 MILLION) IN ORDER PROVE OUT GAS FEEDSTOCK
FOR ADDITIONAL FERTILIZER PLANTS (SEE FURTHER DETAILS REFTEL).
DEVELOPMENT OF MARI GAS FIELD AND COMPENSATION THEREFOR
NOW BEING DISCUSSED BY EXXON WITH MOBIL WHICH, LIKE
ESSO, HAS 37 AND ONE HALF PERCENT INTEREST IN PAK-STANVAC,
WHICH OWNS MARI FIELD. ROSE EXPECTS DISCUSSIONS WITH MOBIL WILL
BE CONCLUDED NEXT WEEK, AFTER WHICH HE WILL BE ABLE
TO MAKE FURTHER COMMENT CONCERNING EVENTUAL OUTCOME
OF GENERAL NEGOTIATIONS.
TIGER

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: GAS FIELDS, PETROLEUM CONCESSIONS, FERTILIZERS, NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 25 JAN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MartinML
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975KARACH00152
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750029-0292
From: KARACHI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750120/aaaaarts.tel
Line Count: 85
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 75 KARACHI 2474, 75 12/11/74
Review Action: RELEASED, APPROVED
Review Authority: MartinML
Review Comment: n/a
Review Content Flags:
Review Date: 18 AUG 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <18 AUG 2003 by CunninFX>; APPROVED <03 DEC 2003 by MartinML>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRESS PUBLICITY TO ESSO NEGOTIATIONS WITH GOP FOR SALE OF STORAGE AND MARKETING
TAGS: ENRG, PK, US
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006